

MIAMI

Trade and Logistics
Hub of the Americas



Trade and Logistics Hub of the Americas



Miami is the undisputed “Trade and Logistics Hub of the Americas” located at the epicenter of global trade in the strategic center of the Western Hemisphere. Miami provides superior trade, logistics, infrastructure and services to companies using Miami as a base of operations or as a transshipment point.

Miami International Airport continues to be the #1 international freight airport in the United States and the 9th in the world. PortMiami is the 11th leading container port in the US. Major partners at PortMiami include 16 shipping lines, FEC railway, on-dock facilities at the seaport. Nearly 90 airlines at MIA contribute to year-round, two-way cargo traffic linking the Americas with Asia, Europe, the Middle East and beyond. Both ports provide easy access to foreign trade zones and superior warehouses designed to meet your requirements.

Florida is projected to become the third most populous state in the U.S. with more than 19 million residents and 94 million visitors, providing new opportunities for global companies. More than 1,400 multinational corporations have offices in Miami to take advantage of the multi-lingual workforce who speak over 130 languages with extensive experience in the 47 countries of the Americas as well as Asia and Europe.

Miami’s international business community stands ready to assist you to increase your trade opportunities, meet new trade partners and connections, lower your costs and facilitate your entry into one of the world’s leading growth markets.



Reasons to Make Miami Your Logistics Hub

MIAMI

Trade and Logistics
Hub of the Americas



PortMiami



PortMiami has the most direct service to Latin America and the Caribbean making it the premier hub to the Americas. 16 top shipping lines sail to more than 85 ports – with regular service to Asia, Europe, Latin America and beyond.

PortMiami is the first port of call on the East Coast for cargo transiting the Panama Canal, making it the closest gateway to the US market, reducing time-to-market as well as transportation and shipping costs. At -50 feet, PortMiami's depth will make it the only US port on the Eastern Seaboard south of Virginia that can accommodate super Post Panamax vessels.

- ◆ Geography, Geography, Geography! PortMiami is located at the nexus of major East-West & North-South trade lanes – making it an ideal gateway for imports bound for the North American market, as well as a perfect transshipment hub for goods bound for Latin America and Europe.
- ◆ Large consumer markets attract cargo, and PortMiami provides one day access to 19 million Florida residents as well as 94 million visitors; thus it is a perfect gateway to a huge consumption base.
- ◆ Direct rail and highway connections to PortMiami allow products to reach 70% of the US population in 1-4 days, including 1-2 day service to the Southeast, the fastest growing region in the U.S.
- ◆ A new tunnel makes PortMiami the only US port with direct, non-stop access to the US interstate highway system. The PortMiami tunnel provides access between the seaport and highways I-395, I-95, I-75 and other transportation corridors.

Faster is fresher! Using PortMiami as a perishables gateway allows for the distribution of goods to markets more quickly than many North-eastern ports, which often face congestion and winter weather delays.

Miami International Airport (MIA)

MIA is the leading airport in the U.S. for international freight and ranked 9th globally in international freight. MIA handles 85% of all air imports and 80% of all exports from the Latin America/Caribbean region. MIA serves as the hub for distribution of perishable products, high-tech commodities, telecommunications equipment, textiles, pharmaceuticals and industrial machinery.

- ◆ MIA handled 2.1 million tons (2013) of total air freight, of which over 1.8 million tons or 88% was international freight, and 257,879 tons or 12% was domestic.
- ◆ MIA's total air trade was valued at \$68.5 billion or 96% of the dollar value of Florida's total air imports and exports (2013), or 44% of the state's total (air and sea) trade with the world.
- ◆ 59% of MIA's total international tonnage originated or cleared at the airport (2013). The remainder, 41% of all goods handled at MIA, was shipped in-transit.
- ◆ MIA is the #1 perishable products air import center in the US.
- ◆ MIA's new generation cargo facilities comprise 18 warehouses, with over 3.4 million square feet of warehouse, office and support space. Cargo aircraft parking has grown to 4.4 million square feet, with 41 common-use and 31 leased cargo positions. Most of MIA's facilities offer airside-to-landside access, facilitating the multi-modal movement of cargo to and from the airport.



Rail, Trucking & Warehousing

Florida East Coast Railway has restored on-dock rail at PortMiami. FEC is slated to complete expansion of loading tracks to double present capability, and when completed will operate three loading tracks, each 3,000 feet long, by the end of 2014.

- ◆ The South Florida Logistics Center located in Miami provides additional opportunities to increase refrigerated produce imports from Latin America.
- ◆ Approximately 200 individual trucking companies service PortMiami, MIA and the Miami Region.
- ◆ 205 million sq. ft. of warehouse space. Multiple 1 million sq. ft. sites available.
- ◆ Average lease rate: US\$8.07/sq. ft. (1Q2014).
- ◆ 28 FTZs with 4 million+ sq. ft. of warehousing space, with new PortMiami zone 281.



Trade Services

- ◆ 1,300 licensed Customs Brokers and Freight Forwarders moving cargo to, from and through Miami.
- ◆ Over 1,400 multinationals with offices in Miami specializing in international trade and logistics, trade law, advocacy, finance, importing and exporting operate in Miami.
- ◆ Unparalleled relationships with dedicated officials in the Miami Customs District, setting a new national record for a \$25.70 billion trade surplus.
- ◆ New US Customs Center of Excellence in the field of agriculture and prepared products operates out of Miami

SPONSORS

CBRE

ECONOCARIBE
International Transportation Specialists

EMO
24
L.L.C.

FCBF

FEC **Florida East Coast**
RAILWAY

GRAY | ROBINSON
GR
gray-robinson.com

hellmann
Worldwide Logistics



INTERPORT
GROUP OF COMPANIES



MAERSK

M Miami Dade
College



3 Years
MIAMI
FREE ZONE

MIA MIAMI-DADE
COUNTY
MIAMI INTERNATIONAL AIRPORT

POMTOC

PORTMIAMI

STR SANDLER, TRAVIS
& ROSENBERG, P.A.
Customs & International Trade Law

SEABOARD
MARINE

BC
The Beacon Council
Foundation

ONE Community
Goal

T **TRANSWESTERN**
The Performance Advantage in Real Estate



WORLD TRADE CENTER
MIAMI

World Trade Center Miami

1007 N. America Way, Suite 500

Miami, FL 33132

305-871-7910

info@worldtrade.org / www.worldtrade.org